

SEASONED LOAN PROGRAM

WHAT IS A SEASONED LOAN?

A secondary market refinance loan that is primarily based on payment history with minimal underwriting conditions. Provided the existing loan has been originated at least 5 years prior and the loan has an acceptable credit history, the loan can be refinanced with a new product, rate, term and amortization with no new financial information or appraisal required. A great way to refinance a maturing loan or to take advantage of lower interest rates.

STEP ONE TO CONSIDER A SEASONED LOAN

1. Contact ZAF Accounting via email at Loan Accounting @ zionsbank.com for a payment history; if not a prompt history will not qualify for a Seasoned Loan.

LOAN STANDARDS FOR A SEASONED LOAN APPROVAL

- 1. Current loan has to be closed for a least five years
- 2. Prompt payment history (no payment more than 30 days past due during the past three years)
- 3. Partial releases are allowed on the collateral if they have been well documented
- 4. Loan amount up to 105% of the current principal balance
- 5. Same borrowers that were part of original existing loan
- 6. Credit report on each borrower (no minimum score outlined in the program)
- 7. LTV can't exceed 60% based on the value of the remaining collateral from the original appraisal
- 8. Loan Application
- 9. Brief narrative
- 10. From current loan need to provide note, appraisal, balance sheet, proforma balance sheet, income statement, narrative and environmental survey
- 11. Loan origination fee the same as all other loan applications (1/2 of 1% of the new loan amount)

ITEMS REQUIRED BEFORE RATE LOCK

- CAR Report 1047
- Environmental survey signed by all applicants
- Title commitment

